

# RIHA's Natural Gas Program saved members over \$300,000 in 6 months!

(January – June 2010)

Before you contract with an outside supplier or broker for your utilities, check to be sure the price beats what National Grid is charging!



*"I have a hard time understanding any member's reluctance to get involved in RIHA's energy purchasing program. I saved close to \$20,000 on gas alone last year. This year will represent the second year that I have expanded my purchases with the group to include electricity and I anticipate significant savings in this area as well. Beware of unscrupulous vendors offering you savings that seem too good to be true...they usually are! Why not trust the association to do the work of sorting out the options and identifying the ones that are legitimate and will save us money... you are a member of the association because you recognize the work they do to keep our industry alive and well. Here is an opportunity to make that membership pay dividends to your business."*

**H. Robert Bacon, Owner  
Gregg's Restaurants and Pubs**



*"I have had nothing but great experiences dealing with RI Hospitality and Sprague Energy. We are saving at least 20% in the hospitality program and get great customer service! I would like to mention the ease of calling our provider, Sprague Energy... Diane Van Pelt is available at all times and she is quick to return a call and address any issues I may have. Every morning, Sprague Energy sends a report about the day's pricing to my e-mail and I base my pricing on this constant vigil because I chose to float the market! It's at my fingertips every day! I have had nothing but good relations with RI Hospitality and Sprague Energy since I've dealt with them and certainly recommend anyone in their direction."*

**Richard J. LeBeau, Jr., Facilities Manager  
Kirkbrae Country Club**



*"RIHA has been great to work with. It was very easy to get started with all of the programs that they offer. For 2010, I have saved 20% on my Workmen's Comp Insurance, several hundred dollars per month in credit card fees, and **thousands** of dollars on my gas and electric purchases. The informative newsletters are very helpful for keeping current with changes in laws and the Hospitality Industry in general. The small annual fee is well worth it. RIHA membership is a must have for me."*

**Stephen Ricard, Owner  
Uncle Tony's East Providence**

