



Prime Source Purchasing, Inc.

“WE MAKE PARTNERSHIPS REWARDING”

**ADDRESSING THE NEED OF
FOODSERVICE OPERATIONS AND
SETTING THE TABLE FOR FUTURE SUCCESS.**



Prime Source Purchasing, (PSP) is a consulting and administrative company which establishes partnerships between foodservice operators, manufacturers and distributors. We offer the operator a customized approach to evaluate need, negotiate manufacturer programs, track and analyze purchasing data and provide ongoing communication to ensure maximum cost savings.

The programs are negotiated with key manufacturers who reward foodservice operators for ongoing purchases of, and loyalty to their products. The rewards are offered as quarterly rebate monies and/or pricing programs when applicable. Our strong relationships with manufacturer and distributor partners, affords us the ability to negotiate and establish the most beneficial programs for our clients. We are respected for our partnership approach, knowledge of the industry, administration and broad service offerings.

- **No upfront fees**
- **No hidden costs**
- **Rebate earnings have no limit!**
- **More participation = higher earnings**
- **State-of-the-art reporting**
- **Market trends & newsletter**

As the food service industry evolves and market prices continue to rise, operators need a partner who can help them prepare to meet these challenges. PSP is recognized in the industry for offering complete programs and transparency by providing state-of-the-art detailed reports reflecting all quarterly earnings by manufacturer and product. Our customized reporting enables PSP and the operator to recognize high volume products and categories, identify where their money is expended and target opportunities to maximize rebate monies and reduce food costs!

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